

### **Company profile**

Stock #	TSEC 1733
Industry	IVD Medical Device
Operation Locations	<ul> <li>Head quarter: No. 7, Li-Hsin 5<sup>th</sup> Rd., Hsinchu Science Park, Hsinchu, Taiwan</li> <li>Tao Yuan Factory: No. 180, Lane 70, Wuqing Rd., Dayuan Dist., Taoyuan City 337, Taiwan</li> <li>Suzhou Corp.: Room 106, No.2, Kecheng Road, SIP, Suzhou, China</li> <li>Omnis Health LLC 1736 River Hills Dr Suite 6, Nashville, TN 37210,USA</li> </ul>
Started	12/02/1997
IPO	06/13/2000(4101 OTC) 09/17/2001(1733 TSEC)
Capital	NTD 1 Billion
Chairman/CEO	Thomas Shen PhD
Employees	693 people (upto 3/31/2022)





1997 ApexBio set-up
1998 BGM FDA 510K approval
1999 Uric Acid patent granted
2000 IPO listed to Taiwan OTC
2001 Transit IPO listed to TSEC

2007 Lactate launch
2008 Voice BGM launch
2009 Taoyuan factory set-up
2010 Tele-health tech build-up
2011 AEO certified by Customs Admin

2017 Acquired Omnis Health LLC Brazil ANVISA notified
2018 ivCGM production set-up Ket-1 FDA 510K approval
2019 ISO45001:2018 notified
2020 GCTU CE approval

1997-2001 2002-2005 2006-2011 2012-2015 2016-2020 2002 ISO 9001/13485 notified 2003 CE IVDD notified 2005 Pesticide residues check product launch 2015 HbA1C/MultiSure GK products launch APEA Award Outstanding Category

ISO14001/OHSAS18001 notified

#### **APEXBIO**

# **Quality system**

Region	The Authority	Regulatory compliance
Taiwan	TFDA	GMP
EU	CE	ISO 13485:2016 CE mark number:CE0197 EN ISO 15197:2015
USA	FDA	510K's FDA on-site audit w/o 483 citations 2001/2006/2011/2016
China	CFDA	Medical Device Class II
Japan	PMDA	
Brazil	ANVISA	2017 passed on-site audit



## ESH policy

In response to environmental protection and occupational safety and health policies, management procedures have been established year by year to consistently comply with the GRI guidelines in order to achieve the goal of sustainable of enterprises.



**APE** 

# Product portfolio

Blood glucose monitoring systems

Professional Monitoring systems

■Uric Acid ■Hemoglobin ■ Lactate ■Ketone ■ HbA1C

Multi-functional systems

Glucose + Uric Acid Glucose + Ketone Glucose + Cholesterol Glucose+Cholesterol + TG+Uric Acid

**50** mg/dL 10-28 11:33= HemoSmart GOLDE

ramol/L 12-08 D8:03 au

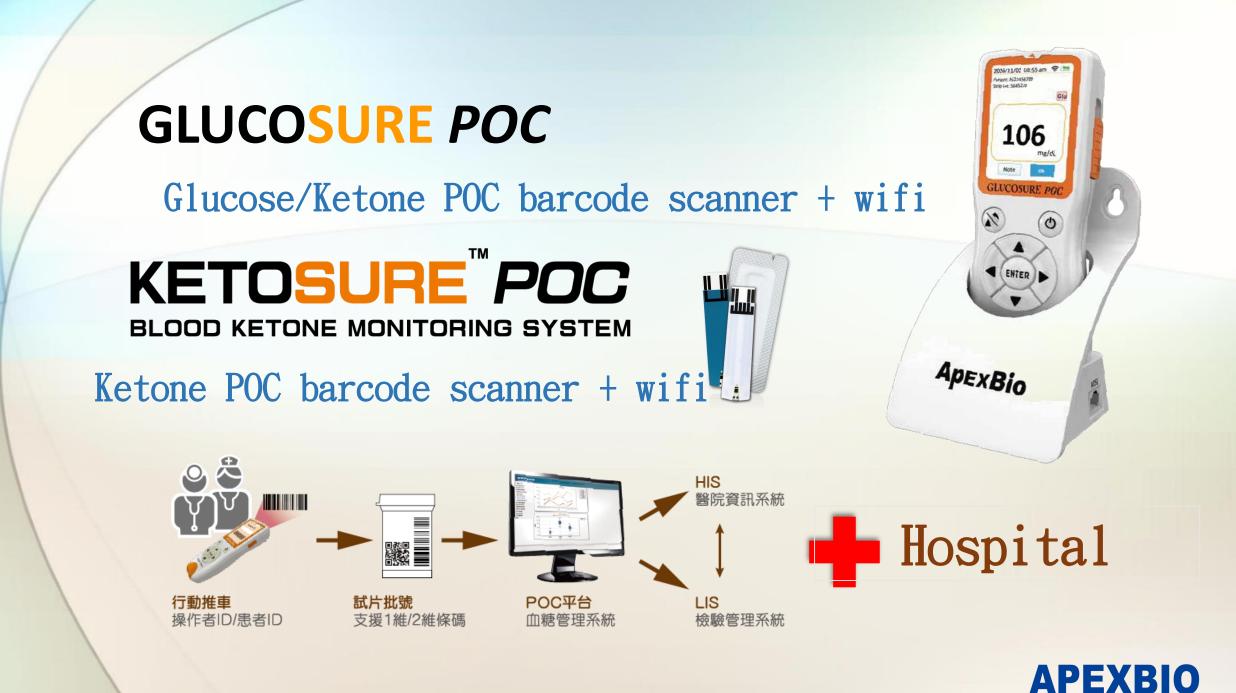






12-18 12-18





### Eclipse PLUS



- Hemoglobin A1c
- Microalbumin
- Creatinine
- Albumin Creatinine Ratio (ACR)



#### Specifications

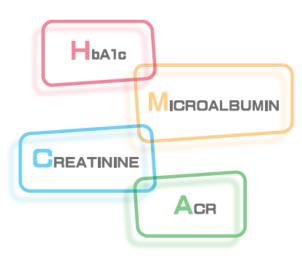
Display: 5" Full Color LCD
 Display Unit:
 HbA1:: %, mmol/mol, eAG
 Microalbumir: mg/dL
 Creatinine: mg/dL, mmol/L
 ACR: mg/dL, mmol/L
 ACR: mg/dL, mmol/L
 Operating/User Interface: Touch Panel Screen
 Data Port: Type=A USB
 Power Supply: 100–240V, 50/60Hz
 Dimension: 290L x206W x 137H (mm)
 Weight: L6g

 Operating Condition: Temperature: 18–35°C/Humidity: <80% Analyzer Storage Condition: Temperature: 4–50°C/Humidity: <80% Cartridge Storage Temperature: HbALc 2–8°C Microalbumin: 4–30°C Creatinite: 4–30°C ACR: 4–30°C ACR: 4–30°C Accessories: Optical Control Cartridge, Barcode Scanner, Printer, USB Cable, Power Adaptor

APEX BIOTECHNOLOGY CORP. No. 7, L-Hain Sth Rei, Hainotu Solence Park, Heinotu, Taiwan Treat, Text. 868-3-6641862 / Fax: 886-3-6678302 Email: Info@aextblo.com (Weblits: www.aextblo.com









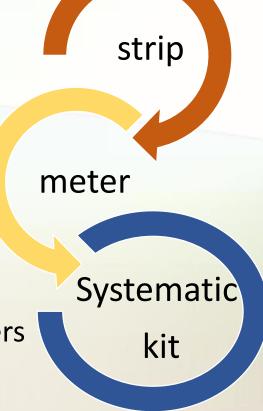
**APEXBIO** 

#### For Clinic and Hospital



# **Customized projects**

- Product platform focus on electrochemistry/ photometry/immunology
- To derive new parameter tests and optimize our core platform.
- Sharing our advantage of regulation/quality control/ sales channels/clinical trails/manufacturing to alliance with partners and customers.
- Integrate to IOT with hospitals and healthcare service centers
- Cooperation with customer for ivCGM (ICU use)





#### **Global sales distribution**

Territory	2020	2021	2022/1Q			
America	42%	43.5%	37%			
EU	46%	45%	55%			
Asia	11%	11%	8%			
Africa	1%	0.5%				

#### **APEXBIO**

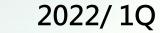
### **Finance Performance**

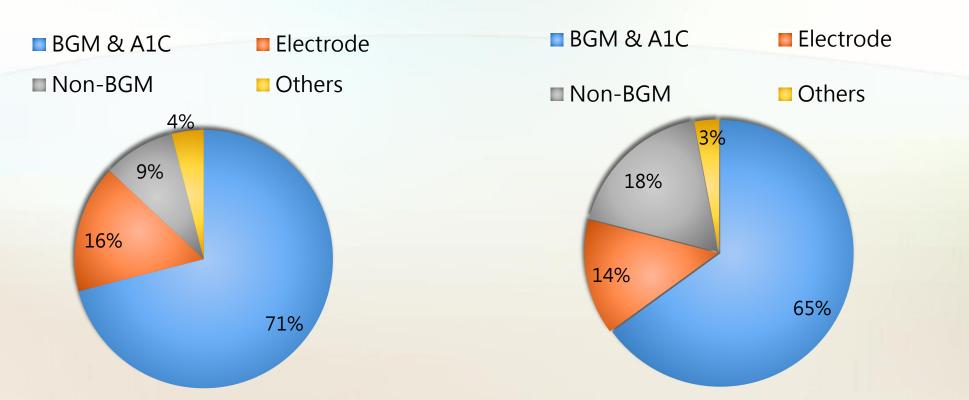
	2020	2021	2022/1Q
Revenue	2,005,337	2,132,656	521,954
Gross margin	452,224	571,512	132,305
<b>Operation profit</b>	103,328	204,949	39,740
Profit after tax	94,629	202,289	45,487
EPS	0.95	2.03	0.46
G/M ratio	22%	27%	25%
Shipped Meter Qty (kit)	1,731K	1,677K	453K
Shipped Strip Qty(pcs)	1,061M	1,167M	299M



#### Product ratio

#### 2021





Non-BGM Hemoglobin/Ketone/UricAcid/Lactate/Cholesterol/ Pesticide quick check etc

**APEXBIO** 

#### the 8<sup>th</sup> Corporate Governance Evaluation (2021)

Category	Total number of indicators		$w_{\Delta 1} \alpha h_{1} n \alpha$		Points for satisfied indicators		Number of inapplicable indicators		Extra Credit Indicators:	
Year	2020	2021	2020	2021	2020	2021	2020	2021	2020	2021
Protecting Shareholder Rights and Interests and Treating Shareholders Equitably	16	16	0.19	0.2	14	15	0	0	0	0
Enhancing Board Composition and Operation	28	26	0.34	0.33	20	22	0	0	3	3
Increasing Information Transparency	21	21	0.26	0.26	12	13	0	0	0	0
Putting Corporate Social Responsibility into Practice	17	16	0.21	0.21	15	14	0	0	3	1
others	2	2	_	—	_	_	_	_	—	-

Total score : **85.14** Ranking (SEC): 21%~35%



